

EXHIBITOR AGREEMENT FOR THE INTERNATIONAL ADVANCED MANUFACTURING EXPO 2026 (IAM Expo 2026) Held at the I-X Center, Cleveland, Ohio

This Exhibitor Agreement (“Agreement”) is entered into between [Exhibitor Name], (“Exhibitor”), and the Collaborative Chambers Alliance, an Ohio nonprofit corporation, as a planner (“Planner”) of the International Advanced Manufacturing Expo (“Expo”), with the event taking place at the I-X Center in Cleveland, Ohio.

1. EVENT DETAILS

The International Advanced Manufacturing Expo (IAM Expo) will take place from Wednesday, October 21 to Thursday, October 22, 2026 at the I-X Center, Cleveland, Ohio.

2. EXHIBITOR BOOTH OPTIONS AND PRICING

Exhibitors may select from the following booth packages:

- **Diamond Sponsorship: \$7,500** (5 available)
 - “Presented By” naming rights on all marketing materials and social media.
 - Logo included on all digital and printed marketing material, IAM website, and event-related emails.
 - Includes a corner-front booth, 20 event tickets and 5 badges.
 - 10 Tickets to the Welcoming Evening.
 - Each booth is 10 ft. x 10 ft. and will be supplied with an 8 ft. high back and 3 ft. high side rail divider, 1 skirted table, 2 chairs, 1 wastebasket, and 1 ID sign.
 - 10 parking tickets and 10 meal tickets.
- **Platinum Sponsorship: \$6,000** (6 available)
 - Logo included on all digital and printed marketing material, IAM website, and event-related emails.
 - Includes a second-row booth, 15 event tickets and 4 badges.
 - 8 Tickets to the Welcoming Evening.
 - Each booth is 10 ft. x 10 ft. and will be supplied with an 8 ft. high back and 3 ft. high side rail divider, 1 skirted table, 2 chairs, 1 wastebasket, and 1 ID sign.
 - 8 parking tickets and 8 meal tickets.
- **Gold Sponsorship: \$4,500** (6 available)
 - Logo included on all digital and printed marketing material, IAM website, and event-related emails.
 - Includes a third-row booth, 10 event tickets and 3 badges.
 - 6 Tickets to the Welcoming Evening.
 - Each booth is 10 ft. x 10 ft. and will be supplied with an 8 ft. high back and 3 ft. high side rail divider, 1 skirted table, 2 chairs, 1 wastebasket, and 1 ID sign.
 - 6 parking tickets and 6 meal tickets.
- **Supporting Sponsor: \$500**
 - Logo included on all digital and printed marketing material, IAM website, and event-related emails.
 - 2 Event tickets.
 - 2 Tickets to Welcoming Evening.
- **Standard Booth: \$2,000**
 - Includes a booth, 4 event tickets and 2 badges.
 - 4 Tickets to the Welcoming Evening.
 - Each booth is 10 ft. x 10 ft. and will be supplied with an 8 ft. high back and 3 ft. high side rail divider, 1 skirted table, 2 chairs, 1 wastebasket, and 1 ID sign.
 - 4 parking tickets and 4 meal tickets.

3. EXHIBITOR OBLIGATIONS

3.1 The Exhibitor agrees to comply with all event rules, regulations, and instructions provided by the Planner and the I-X Center.

3.2 The Exhibitor shall ensure their booth is properly set up and operational during the event hours.

3.3 The Exhibitor agrees to keep their booth open during all scheduled show hours.

3.4 The Exhibitor is responsible for the safety and security of their booth and its contents.

3.5 Exhibitors are prohibited from displaying materials that promote offensive or illegal activities. The Planner reserves the right to remove any items deemed inappropriate.

3.6 The Exhibitor shall not assign, sublet, or apportion any part of the space allocated to them, nor permit any individual or company to exhibit goods other than those regularly manufactured and/or distributed by the Exhibitor in the ordinary course of their business, without prior written consent from the Planner.

3.7 The Exhibitor agrees not to dismantle or begin packing their booth prior to the conclusion of the second day of the Expo. Any early dismantling or packing will be considered a breach of this Agreement and may impact future participation. The Exhibitor must ensure their booth staff is aware of this stipulation and plan their departure accordingly.

3.8 Balloons are strictly prohibited on the exhibit floor and as part of any booth decorations.

3.9 The distribution or service of alcoholic beverages by the Exhibitor is not permitted.

4. EXHIBITOR FEES AND PAYMENT

4.1 The Exhibitor agrees to pay the agreed-upon exhibition fee, as specified in the Exhibitor Application Form, in full upon reservation of booth.

4.2 Payments can be made online at internationaladvancedmanufacturing.com or by check made out to the Collaborative Chambers Alliance and must be received by the Planner within 30 days from the application date.

4.3 Failure to pay the exhibition fee by the deadline will result in the cancellation of the booth reservation.

5. EXHIBITOR RESPONSIBILITIES FOR SETUP AND DISMANTLING

5.1 The Exhibitor must complete booth setup between 8:00 AM and 4:30 PM on Tuesday, October 20, 2026.

5.2 Exhibitors are required to dismantle their booth Thursday, October 22, 2026, between 6:00 PM and 9:00 PM. Failure to meet these deadlines may result in a fine or exclusion from future events.

5.3 All booth materials and products must be removed from the event premises by the designated dismantle time.

6. EXHIBITOR PASSES

6.1 Exhibitor passes are for the sole use of booth staff and cannot be transferred to other individuals.

6.2 Each booth package includes [X] exhibitor passes, which will provide access to the event.

6.3 Any additional exhibitor passes must be purchased separately at the rate set by the Planner.

7. SHIPPING AND INSTALLATION

7.1 The Exhibitor is responsible for the shipment and installation of their booth materials.

7.2 Shipment of any material will be handled by Jeff Lockshine – FERN Expo 216-771-0944

7.3 Transport of big items into IX center, contact Juwana Williams – IX Center 216-265-7102

8. ADVERTISING AND PROMOTION

8.1 Exhibitors are allowed to distribute promotional materials only within their designated booth area.

8.2 Any solicitation outside the booth is prohibited.

8.3 The Exhibitor must obtain prior approval from the Planner before engaging in any marketing or promotional activities outside of their booth.

9. EVENT PHOTOGRAPHY/VIDEO RECORDING RELEASE

9.1 The Exhibitor agrees that the Planner may take photographs or video footage of the booth during the event.

9.2 These images or videos may be used by the Planner for promotional purposes without compensation to the Exhibitor.

10. ADDITIONAL SERVICES AND FEES

10.1 The Exhibitor is responsible for any additional costs for services such as electricity, internet, and equipment rentals. These services can be ordered through the I-X Center Exhibitor Services at the Exhibitor's expense.

10.2 Electricity: Edlen/Steve Mariakis – smariakis@edlen.com (o) 216-928-1540, (c) 216-780-8667.

10.3 WiFi: Smart City/Ryan Keenan – rkeen@smartcity.com 440-662-8454, 216-676-6000.

10.4 Marketing & Signage: Signage is permitted at IX Center by contacting our marketing companies: Jeff Lockshine – Fern Exp 216-771-0944 or Dave Cravener – Cravener/Holmes Creative (o) 419-736-3374.

10.5 The Exhibitor shall pay for any additional services at the rates set by the I-X Center or event organizers.

11. CANCELLATION AND REFUND POLICY

11.1 If the Exhibitor cancels their participation in the event, the following refund policy applies:

- 75% refund, minus administrative fees, if cancellation occurs before October 20, 2025.
- 50% refund, minus administrative fees, if cancellation occurs after October 20, 2025, but before April 20, 2026.
- 25% refund, minus administrative fees, if cancellation occurs after April 20, 2026, but before July 20, 2026.
- No refund if cancellation occurs after July 20, 2026.

11.2 All cancellations must be submitted in writing to the Planner.

11.3 The Planner reserves the right to cancel or reschedule the event for any reason. In the event of cancellation, the Exhibitor will be refunded any paid fees, minus administrative costs.

12. CONDUCT AND BEHAVIOR

12.1 The Exhibitor agrees to maintain a professional and respectful demeanor throughout the event.

12.2 The Planner reserves the right to remove any exhibitor or their representatives who engage in disruptive, offensive, or unprofessional conduct.

13. INSURANCE AND LIABILITY

13.1 The Exhibitor is required to maintain adequate insurance coverage for their participation in the Expo, including but not limited to general liability and property damage insurance.

13.2 The Exhibitor agrees to indemnify, defend, and hold harmless the Planner and the I-X Center from any claims, damages, or liabilities arising out of the Exhibitor's activities during the event.

13.3 The Planner is not responsible for any loss or damage to Exhibitor's property during the event.

14. LOSS OF USE OF FACILITY; FORCE MAJEURE

14.1 "Event of Force Majeure" Defined. "Event of Force Majeure" means any occurrence or condition beyond the reasonable control of the party asserting it that prevents such party from performing its obligations under this Agreement and may include, without limitation, fire, earthquake, flood, pandemic, epidemic, act of God, strike, lockout or other labor dispute; provided, however, that under no circumstances shall the monetary inability of a party to perform be considered an Event of Force Majeure.

14.2 Loss Affecting the Facility or Event of Force Majeure Operator. Should the Facility or any material part thereof be destroyed or damaged by fire or by any other cause, or if any other Event of Force Majeure shall render the fulfillment of this Agreement by Operator impractical, this Agreement shall terminate, and Planner shall not be liable or responsible to Exhibitor for any damage or loss caused thereby. In such event, and provided that such casualty loss of Event of Force Majeure was not caused by an act or omission of Exhibitor or its employees, agent, representatives or affiliated parties, Planner shall return the Deposit to Exhibitor, less any out-of-pocket cost incurred by Planner in connection with the Event (for which Exhibitor shall remain liable).

14.3 Event of Force Majeure Affecting Exhibitor. Should Exhibitor be unable to take possession of the Facility or present the Event due to an Event of Force Majeure, without limiting the terms of subsection (14.2) above, neither Planner nor Exhibitor shall have any liability under this Agreement and Exhibitor, and as its sole remedy and relief, shall receive a refund of any uncommitted or cancelable advance payments.

15. DISPUTE RESOLUTION

15.1 Any controversy arising under or out of this Agreement shall be settled by arbitration in accordance with the governing rules of the American Arbitration Association as administered through the Cleveland, Ohio office. The commercial arbitration rules of the American Arbitration Association shall apply and the controversy shall be governed by the laws of the State of Ohio. The award rendered by a single arbitrator selected under American Arbitration Association rules and shall be final and judgment may be entered upon it in accordance with applicable law in any court having jurisdiction thereof, including a federal district court, pursuant to the Federal Arbitration Act. In preparation for the arbitration hearing, each party may utilize all methods of discovery authorized by the Ohio Rules of Civil Procedure, and may enforce the right to such discovery in the manner provided by said Rules and/or by the Ohio Arbitration Law. Unresolved discovery disputes may be brought to the attention of the arbitrator and may be disposed of by the arbitrator. The arbitrator shall have the authority to award any remedy or relief a court of the State of Ohio could order or grant, including, without limitation, specific performance of any obligation created under this Agreement, the awarding of the issuance of an injunction or the imposition of sanctions for abuse or frustration of the arbitration process. Judgment upon the award of the arbitrator may be entered in any court of competent jurisdiction and enforced with full judicial effect thereafter. All fees and expenses of the arbitration shall be borne by the parties equally. However, each party shall bear the expense of its own counsel, experts, witnesses, and preparation and presentations.

15.2 The venue for any disputes will be the Cleveland, Ohio Office of AAA.

16. GOVERNING LAW

16.1 This Agreement shall be governed by and construed in accordance with the laws of the State of Ohio.

17. ENTIRE AGREEMENT

17.1 This Agreement represents the entire understanding between the Exhibitor and the Planner. Any amendments or changes must be made in writing and signed by both parties.

17.2 By signing this Agreement, the Exhibitor acknowledges that they have read, understood, and agree to abide by the terms and conditions of this contract.

18. ATTENDEE LISTS

18.1 The attendee list is the confidential and exclusive property of the Planner. The Exhibitor agrees not to disclose, distribute, or use the list for any purpose other than their participation in the Expo, without prior written consent from the Planner.

19. AGE RESTRICTIONS

19.1 No children under the age of 18 are permitted in the Exhibit Hall at any time during the event.

20. RESTRICTION ON SELLING

20.1 Over-the-counter sales or any transactions involving the exchange of currency for goods received during the Exposition are strictly prohibited.

20.2 Exhibitors may offer purely promotional giveaways or conduct prize drawings, as long as such activities do not cause undue disruption to the event.

21. RECEIVING, UNLOADING, MOVING AND HANDLING OF EXHIBIT MATERIALS

21.1 The Planner has contracted with FERN Exposition, Jeff Lockshine (216-771-0944), to handle all unloading from trucks, as well as moving exhibits, displays, and/or merchandise on the exhibit floor. Please note that additional charges apply for these services. The Exhibitor must contact FERN directly for arrangements.

22. SOLICITATION AND PRODUCT DEMONSTRATIONS

22.1 All solicitation or product demonstrations must be confined within the boundaries of the Exhibitor's booth.

22.2 Printed advertising and promotional materials may only be distributed from the Exhibitor's booth space.

22.3 Aisles in front of the booths must remain clear at all times.

22.4 The operation of devices that produce objectionable sounds will not be allowed.

22.5 Engines or any type of equipment may only be operated with prior consent from both the I-X Center facility and the Planner.

22.6 Any property destroyed or damaged by the Exhibitor must be replaced in its original condition, at the Exhibitor's own expense.

22.7 The Exhibitor may not feature the names of non-exhibiting manufacturers in their display. However, this restriction does not apply to the names of parent, subsidiary, or affiliated companies.

EXHIBITOR SIGNATURES

Exhibitor Name: _____

Exhibitor Contact Name: _____

Company Name: _____

Email: _____

Phone: _____

Mailing Address: _____

Exhibitor Signature: _____

Date: _____